

BUSTALK



KEEPING COMPANIES MOVING AT THE SPEED OF INNOVATION

Together, we're future-ready

The new IoT standard in one powerful box.
Prox II - the latest evolution to support your vehicle health and productivity needs.



Prox II Better. Faster. Smarter.

Exciting things have been happening at Saucon. Over the last three years, we've been working hard behind the scenes to upgrade our revolutionary Prox device (onboard controller). The new unit, Prox II ME & Prox II LE, represent a significant upgrade in speed, convenience, ruggedness, and versatility. Manufactured with 4G technology, the new unit offers greater coverage across North America. It also features upgraded security features, an internal antenna for GPS, and has a wider range of inputs.

Prox II ME has been optimized and designed specifically for telematics use cases. Better range, and connectivity to the cell towers. Lower price point. Designed for lower data usage use cases.

Prox II LE provides all the new benefits of ME with the addition of a high-speed modem to off load large video data segments faster than previous versions.

What does this mean

This is the beginning of a long-term phasing out the original Prox. For current Saucon customers, we will be providing a discounted upgrade price. In addition to the reduced upgrade price, if you purchased your existing Prox device in 2018 or later, Saucon is offering additional credits to honor your recent investment.

Since the Cellular Data Service provider (AT&T) is discontinuing 3G Service in Feb of 2022, you will need to migrate to a 4G supported device, therefore, one option is to upgrade to the new Saucon version, Prox II.

Saucon has recently begun this upgrade migration in a phased approach, those customers needing the ME version will be upgraded first.

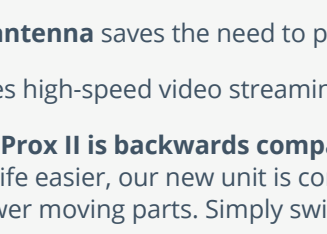
The new IoT standard in one powerful box

A new era in transportation technology is upon us. Prox II is ready to take your business even further with 4G LTE wireless connectivity. Future versions of Prox II will include Bluetooth functionality to communicate with onboard devices such as hand-held devices, temperature sensors, wheel-end monitoring and more. It's the ultimate solution to ensure your staff and fleet are working as efficiently as possible while enhancing the passenger experience, for maximum ROI.

Two Prox models are available, based on your current Saucon product configuration

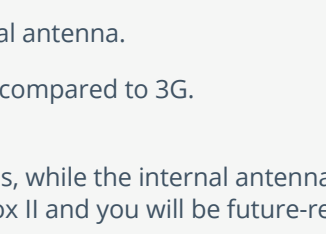
Prox II LE

- High-speed access up to 50MB per second
- Designed for higher data usage
- Provides faster connectivity to third-party devices
- Faster viewing of onboard video
- Ability to add Prox II customer WiFi



Prox II ME

- Optimized for IoT
- Designed for lower data usage
- Optimized specifically for telematics use cases
- Extended range and connectivity to the cell towers
- Lower price point



Advanced Prox II Features and Benefits

Secure Linux system is the gold standard in security. Saucon has invested heavily in third-party testing to ensure the most hacker-proof, iron-tight system on the market.

IP67 rated to stand up to today's demanding road conditions. Saucon has gone the extra mile to test Prox II from every conceivable angle, ensuring the most waterproof, weather-proof, tamper-proof and road-proof unit on the market.

Enhanced processors provide more data edge processing, plus vastly improved speed and memory. Multiple inputs including USB, CAN (Autobaud 250K and 500K) and optional automotive ethernet (10/100MB) provide connectivity across a wide range of devices.

The latest in Bluetooth connectivity (low energy 4.0 or 5.0). Future versions of Prox II will allow for near-realtime remote monitoring, temperature monitoring, vehicle sensor monitoring and more.

Internal GPS antenna saves the need to purchase and install a costly external antenna.

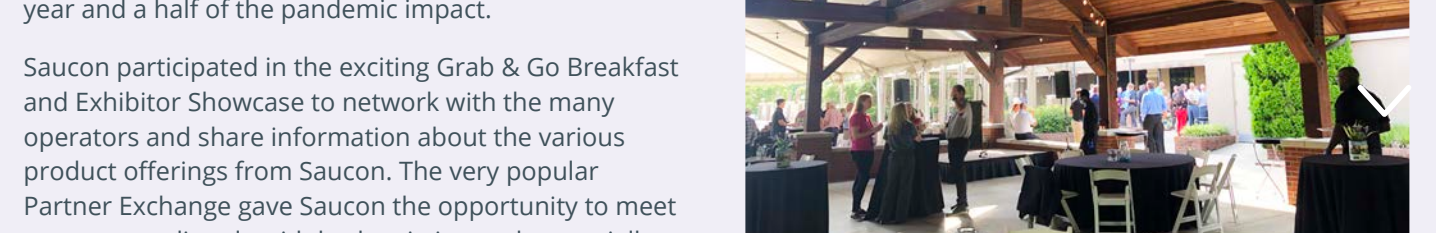
4G LTE provides high-speed video streaming and better viewing capability as compared to 3G.

Rest assured, Prox II is backwards compatible

To make your life easier, our new unit is compatible with your existing harness, while the internal antenna and GPS means fewer moving parts. Simply switch out your Prox with the new Prox II and you will be future-ready for years to come.

Our team is available to walk you through your upgrade pricing options.
Contact us at: TDSinfo@saucontech.com

August 2021



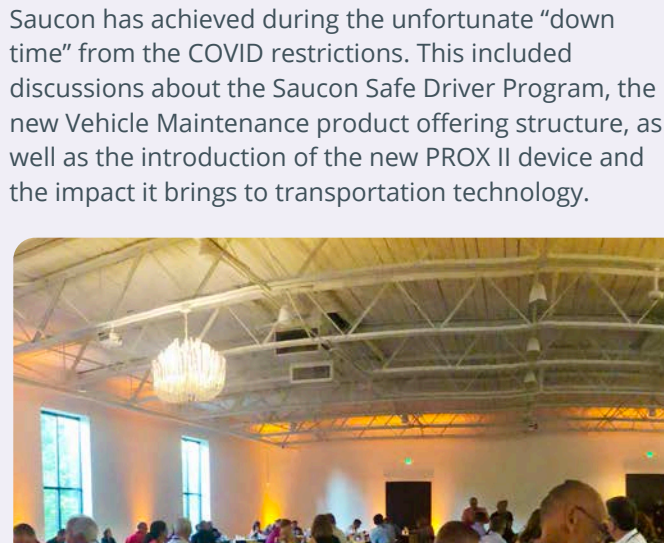
Moving ahead in person at IMG



IMG Strategic Alliance Meeting 2021

In August, Saucon was delighted to again attend the IMG Strategic Alliance Meeting (SAM) held at Greenville, South Carolina. It was refreshing to finally be able to meet face-to-face with IMG partners to find out how operators are slowly coming out from under the last year and a half of the pandemic impact.

Saucon participated in the exciting Grab & Go Breakfast and Exhibitor Showcase to network with the many operators and share information about the various product offerings from Saucon. The very popular Partner Exchange gave Saucon the opportunity to meet one-on-one directly with both existing and potentially new clients to discuss their operational needs, hear the challenges they face, and to offer suggestions for ways Saucon continues to not just be a vendor, but to be a partner helping our clients.



The three-day event was also a time for Saucon to provide further insight regarding the product advances Saucon has achieved during the unfortunate "down time" from the COVID restrictions. This included discussions about the Saucon Safe Driver Program, the new Vehicle Maintenance product offering structure, as well as the introduction of the new PROX II device and the impact it brings to transportation technology.

A special highlight of the annual IMG SAM conference is always the Operator of the Year Award. This year, it was announced that every IMG partner, all 54 members, were considered true champions by surviving through 2020 and now 2021. So the 2021 Operator of the Year was presented to all IMG partners. It was quite the presentation and exciting reception for all.



Please connect with us at up-and-coming events

CA Bus 45th Annual Convention	Henderson, NV	October	24th - 26th
PBA Annual Conference Annual Meeting	Boothleheim, PA	October	24th - 27th
BANY Annual Meeting & Marketplace	Cooperstown, NY	November	7th - 9th
APTA	Orlando, FL	November	7th - 10th

The next IMG Strategic Alliance Meeting will be in August of 2022 at Arlington, Texas.

SPOTLIGHT



Meet Carlos Jimenez Saucon's Chief Installation Engineer

As Chief Installation Engineer I train and oversee our installation team, with a focus of making every install as professional and as reliable as possible. I also provide remote and on site installation where I repair, advise, train, and assist with troubleshooting.

Over the years I have performed installations on thousands of buses, vans, and passenger vehicles. I have also completed installs on generators, ferries, and construction vehicles, as well as a number of trucks. I am extremely familiar with the electronic systems, including the CAN networks, of all the major bus manufacturers from the last 30 years; MCI, Prevost, Vanhool, Setra, Temsa, New Flyer, Nova, etc. I receive continuous request by manufacturer facilities to assist them in troubleshooting various issues, and enjoy working with them in advising and training them on our systems.

My experience at Saucon has taken me to nearly every US state, as well as the Virgin Islands, Canada, Mexico, and locations within Europe. I have had great pleasure making connections with many top notch professionals in the bus industry, from manufacturer reps, to bus operators and mechanics.

My passion is fieldwork, and I thrive on troubleshooting complex electrical issues, and finding solutions to difficult problems. One of my most memorable moments I have had at Saucon was 10 years ago. I shared my expertise with the U.S. Congress during a hearing on bus safety. We had to bring a bus to the Capitol to showcase our safety features. It was an honor to share my knowledge and explain how the Saucon system works.

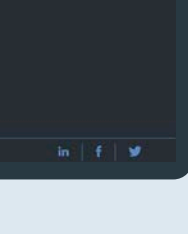
I feel a great sense of pride to be part of a team that believe in furthering bus safety, not just locally but internationally.

Be you. Be Professional. Join our team at Saucon.

Contact us at: hr@saucontech.com

WE KNOW BUS

Portal Education



Are you getting the most out of your Saucon Portal?

Did you know you can access a variety of information from your welcome screen?

This includes:

- Our Education Series
- Updated Events
- Announcements
- Product Information
- Current Training Offerings

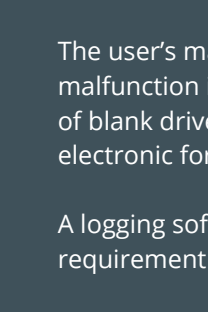
Interested in getting to know your Portal? Please register for our Training Sessions. Our team is available to offer support.



Get to know your Portal

Contact us at: TDSinfo@saucontech.com or 888.872.8206

Be roadside ready!



Get up to speed with your documentation by visiting the Saucon Portal.

FMCSA recently listed some of the most commonly cited violations. The lack of proper Onboard Documentation and Supporting Documents were among those citations.

Do you have these documents ready?

Visit the Saucon Portal and within the 'Documentation' section you can check to ensure you have the correct forms. These forms are also accessible to the Driver through the Saucon Driver Website.

- A user's manual for the driver describing how to operate the ELD.
- An instruction sheet describing the data transfer mechanisms supported by the ELD and step-by-step instructions to produce and transfer the driver's hours-of-service records to an authorized safety official.
- An instruction sheet for the driver describing ELD malfunction reporting requirements and record keeping procedures during ELD malfunctions.
- A supply of blank driver's records of duty status (RODS) graph-grids sufficient to record the driver's duty status and other related information for a minimum of 8 days.

Can the ELD information packet be in electronic form?

Yes.

The user's manual, instruction sheet, malfunction instruction sheet, and supply of blank driver's RODS graph grid can be in electronic form.

A logging software app would meet the requirement for supply of blank RODS.

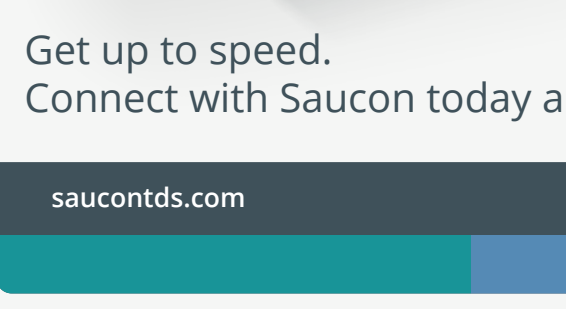
This is in accordance with the FMCSA rule titled "Electronic Document and Signatures" published April 16, 2018 (83 FR 16210). See 49 CFR 390.32(b).

For further information check out ELD Commonly Asked Questions at:
<https://eld.fmcsa.dot.gov/faq>

Stay updated with Saucon's innovative technology solutions.

The Saucon suite of products offers an across-the-board management tool for every aspect of your business. From driver hours of service to qualifications, vehicle maintenance to video surveillance, Saucon has you covered.

Saucon's team of industry professionals can help you build and utilize comprehensive business management and customer experience tools to operate your business effectively, while achieving a positive return on investment.



TDSinfo@saucontech.com

Get up to speed. Connect with Saucon today and find out how.

888.872.8206

saucontds.com

